



April 1, 2025

Celebrating 30 Years, A Letter From Our Partners

Today is a special day for us: Excel Partners 30th Anniversary.

We at Excel Partners wish to express our sincere appreciation to our staff, clients, and candidates for their loyal support as we celebrate our twenty-fifth year in business.

On April 1st, 1995, Don Hutchinson, Gary Gilbert and Janet Lucas, came together with the simple goal of improving the hiring process for each of our clients, regardless of their size. We are honored to have served thousands of small privately held companies, Fortune 500 corporations, and candidates across Fairfield County, Connecticut and Westchester County, New York. At the heart of these accomplishments is a great deal of hard work, dedication, and a willingness to take risks to benefit our clients.

In 2019, Don Hutchinson, CEO, retired from Excel Partners. At that time, Paul Sirbono, a Partner since 2006, and Dawn Pascale joined Gary to become the new executive team. Each of us brings more than 25 years of experience in the staffing industry and we look forward to servicing you, our clients and candidates.

Excel's mission remains the same: to ensure our clients' success so they may optimize the success of their businesses. While we have accomplished a great deal together during our first 30 years and have empowered countless businesses and people to realize their full potential, we remain mindful that the world is an ever-changing place. Our greatest accomplishments still lie ahead of us. Building upon our industry leadership and expertise requires continued dedication, commitment to clients and candidates, and innovation. We will continue to prioritize the support of our clients and candidates with the resources they need to be exceptional and to excel.

To our team members:

We could not have come this far without the loyal support and hard work of each member of the Excel Partners team. To be in business for 30 years requires having incredible people in your organization. I am so grateful for the opportunity to work every day with a group of talented, dedicated and compassionate people.

Thank you for making Excel Partners the business it is today, and here's to the greatest years to come.

Gary Gilbert

Paul Sirbono

Dawn Pascale